

FlexProperty

A single, integrated solution for effective property management

The average real estate company relies on several different software solutions to run its business, resulting in maintenance, data and upgrade challenges. To avoid these challenges and drive efficiencies and cost savings, CGI offers FlexProperty-Microsoft Dynamics 365 for real estate. It is a single, integrated, all-in-one system that covers all aspects of property management, automates manual processes and eliminates duplicate information.

MICROSOFT DYNAMICS 365 FOR OPERATIONS

FlexProperty is built on Microsoft Dynamics 365 for Operations, an integrated, adaptable and performance business management platform. Microsoft Dynamics 365 for Operations (D365O) is a cloud-based enterprise resource planning (ERP) solution built for and on Azure—bringing together ERP, business intelligence, infrastructure, compute and database services. As a result, it integrates seamlessly with other Microsoft technologies such as Microsoft Dynamics 365 for Sales (CRM), Microsoft Power BI and the entire Microsoft Office Suite.



Commercial Real Estate

- Office
- Retail
- Industrial



Residential

- Generic
- Affordable
- Multifamily
- Student Housing / Military housing



Specialty Real Estate

- Airports
- Ports
- Self Storage

FLEXPROPERTY FOR EFFECTIVE PROPERTY MANAGEMENT

FlexProperty is an ERP solution built to address the requirements of today's international property owners and property management companies, and includes the following:

- **Day-to-day property management:** FlexProperty manages the day-to-day property management processes, including lease administration for land and buildings, allocating expenses to the tenants, as well as handling rental billing and changes to rental services and fees.



FACT SHEET

KEY BENEFITS

CGI FlexProperty is a single, integrated system that includes the following features and benefits:

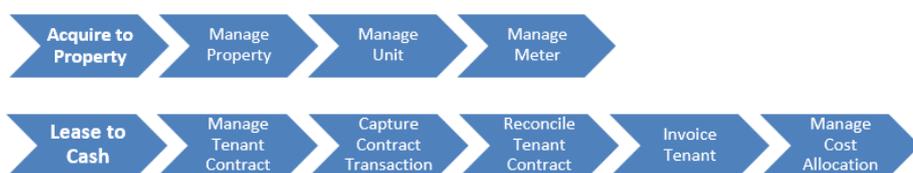
- Ease of use, efficiency
- Localized functionality, foreign currency
- Flexible lease management
- Flexibility to manage CAM and Retail rent
- Automated fee billing
- Dynamics 365 CRM marketing
- Master Data Management
- Financial consolidations
- Multiple companies on one database
- Financial Framework of Dynamics 365 for Operations
- One data source for reporting
- Security framework of Dynamics 365 for Operations
- Built on proven Microsoft products and technologies

FlexProperty automates these processes, significantly improving efficiency and reducing the risk of errors.

- **Reporting and analysis:** As an integrated platform, FlexProperty provides full visibility into all property and lease portfolios, as well as comprehensive reporting and analysis tools. FlexProperty's Microsoft user interface allows for true self-service business intelligence capabilities, enabling management to make faster and better decisions.

REAL ESTATE PROCESSES IN FLEXPROPERTY

The combination of Microsoft D365O and FlexProperty for Microsoft D365O manage all real estate processes. Among these, FlexProperty manages the **Acquire to Property** and **Lease to Cash** processes, as shown below.



FlexProperty functionality are related to the following processes:

| Land & Buildings | Units & Areas | Lease Contracts | | |
|-----------------------------|------------------------|----------------------------|-----------------|-------------------------|
| Land, lots, building rights | Leasable units & areas | Leasing Process | Indexation | Dates & expirations |
| Buildings/ Properties | Parking spaces | Tenant contracts | Cost allocation | Alerts and warnings |
| Meter Management | Common Areas | Landlord contracts | Service Charges | One-off fees |
| Facilities & Equipment | Key management | Flexible charge management | Retail rent | Lease and break options |
| | | Step Rent | Utility billing | Deposits and guarantees |

PROPERTIES

The property module holds information such as location, floors, total building area and individual unit areas (split into different area types), property tax, value assessment, property managers, stakeholders, managers, facilities, history log etc. Property information can be used when drawing up contracts/leases.

CONTRACTS

The central component of the solution is the contract (lease agreement), including the related lines. The contract holds the information about the lease agreement to which an unlimited number of lines of different types of a contract can be attached. For example, lease lines (with or without different units) for apartments, offices, retail, maintenance, electricity, prepayments, deposits, etc. On the individual lease line, information such as

FLEXPROPERTY PROVIDES YOU WITH AN UP-TO-DATE SYSTEM ABLE TO MEET THE INCREASING REQUIREMENTS OF:

- FLEXIBILITY
- RELIABILITY
- EFFICIENCY

lease terms, conditions, adjustments, prices and periods are used, as a starting point, for the automatic rent calculation, for instance.

UTILITIES AND METER READINGS

Utilities billing can be handled, both as flat rate payments and as prepayments, with meters attached to the lease line. Registration of actual meter readings are compared to the prepayments to create the reconciliation/final settlement of the consumptions.

AUTOMATED FEE BILLING

The fee billing functionality handles management fees, franchises, commissions etc. Rules can be set up for calculating fees like percentage breakpoints. Any table in Microsoft Dynamics 365 for Operations can be used as the basis for the fee calculation (e.g. projects, cash receipts, revenue, etc.). Automated fee calculation and billing are also managed, including automated intercompany posting.

PERCENTAGE RENT

The percentage rent (turnover rent) functionality can be utilized for a number of functions, such as handling breakpoint and percentage set-up and percentage rent calculation, related to the lease line. It also offers flexible configuration of reporting and billing periods and centralized control over actual turnover reporting. Actual tenant sales (turnover) can be captured manually or by importing the data.

PRICING AND PRICE ADJUSTMENT

Calculation of rentals and fees uses a comprehensive price/rate setup. There is an optional setup of billing frequency (e.g. monthly, quarterly, one-off etc.), starting period and collection cycle. Price adjustment for the leases, including step rent and indexation can also be managed.

COST ALLOCATION / SERVICE CHARGES

This includes the setup of different cost pools for different purposes (e.g. retail tenants or all tenants). The module also offers the option to manage multiple cost pools/allocation rules per property. Expense types such as cleaning, maintenance, security, marketing etc., can be set up as needed and vendor invoices, prepayments and reconciliation of expenses can also be captured.

AUTOMATIC RENT CALCULATION

Depending on the parameter setup and approval procedures, single or multiple invoice proposals can be generated automatically by a single keystroke for all legal entities or a subset of legal entities. The calculation also includes rent increase during the period, retrospective changes in agreements, billing frequency and prepayments. After generating the invoice proposals, it is possible to perform a single or mass approval and transfer the proposal for the final invoicing.

ABOUT CGI

Founded in 1976, CGI is one of the largest IT and business process services providers in the world. Operating in hundreds of locations across the globe, CGI helps clients become customer-centric digital organizations. We deliver high-quality business and IT consulting, systems integration and transformational outsourcing services, complemented by more than 150 IP-based solutions, to support clients in transforming into digital enterprises end to end. CGI works with clients around the world through a unique client proximity and best-fit global delivery model to accelerate their digital transformation, ensure on-time, within budget delivery, and drive competitive advantage in today's increasingly digital world.

For more information, please contact FlexProperty sales support at sales.flexproperty@cgi.com, or visit www.cgi.com/flexproperty